



## **PROPANE FEED (FARM EQUIPMENT EFFICIENCY DEMONSTRATION) PROGRAM GUIDELINES**

### **Propane FEED Program Overview**

One of the primary purposes of the Propane Education & Research Council (PERC) is to research, develop and demonstrate the effectiveness of new propane equipment on the farm. As part of this effort, PERC is seeking a limited number of agriculture producers to participate in the Propane FEED (Farm Equipment Efficiency Demonstration) program.

Designed to encourage agricultural producers to adopt new propane equipment on their farm, the Propane FEED program provides a financial incentive to qualifying and selected farmers who purchase select pieces of equipment and agree to share their experiences with their peers.

### **Please note the following important information:**

- **THE PROPANE FEED PROGRAM IS NOT A REBATE PROGRAM.**
- **PURCHASE OF ANY EQUIPMENT DESCRIBED HEREIN DOES NOT GUARANTEE INCENTIVE AND NOT ALL APPLICANTS WILL QUALIFY.**
- **PERC RECOMMENDS FILING AN APPLICATION FOR THE PROPANE FEED PROGRAM PRIOR TO PURCHASING ANY EQUIPMENT DESCRIBED HEREIN.**
- **PERC MAY DENY AN APPLICATION OR REQUEST FOR AN INCENTIVE FOR ANY REASON WHATSOEVER, EVEN IF ALL OF THE ELIGIBILITY REQUIREMENTS DESCRIBED HEREIN ARE MET.**
- **FOR QUESTIONS REGARDING THE PROPANE FEED PROGRAM, PLEASE CONTACT YOUR DEALER OR PLEASE CALL 202-452-8975.**

### **Program Incentive Payments**

Currently, specific models of propane-fueled irrigation engines, grain dryers, and generators are eligible pieces of equipment under the Propane FEED program. Program participants are paid an incentive after they have purchased the equipment and supply PERC with proof of payment and a completed pre-season survey. The incentive is paid directly to the agricultural producer once the requisite paperwork is processed. Please allow up to 30 business days for processing.

### **Eligible Equipment**

Only the specific equipment listed below may be eligible for the financial incentives. In addition, producers may purchase multiple technologies to maximize incentives. However, only one unit of the same technology (e.g., one irrigation engine) will be eligible for an incentive.

Following is a list of manufacturers and models of the types of equipment currently eligible for the program. Please note, there may be additional models of propane-fueled

equipment that meet the program's eligibility requirements that will be added to the below list at a later date.

**Propane-Fueled Irrigation** – Below are the specific irrigation engines that in conjunction with the listed manufacturers, PERC has helped bring to market. These irrigation engines are eligible for the listed incentive through the Propane FEED program:

| Manufacturer | Engine                | Incentive |
|--------------|-----------------------|-----------|
| Buck's       | 5.7-liter GM engine   | \$1,500   |
| EDI          | 6.8-liter Ford engine | \$2,000   |
| Buck's       | 8.0-liter GM engine   | \$2,500   |

**Propane-Fueled Grain Drying** – Below are the specific grain dryers that in conjunction with the listed manufacturers, PERC has helped bring to market. These grain dryers are eligible for the listed incentive through the Propane FEED program:

| Manufacturer | Model                | Incentive |
|--------------|----------------------|-----------|
| Mathews      | Trilogy Grain Dryer  | \$5,000   |
| GSI          | X-Streme Grain Dryer | \$5,000   |

**Propane-Fueled Generators** – In some applications, propane-fueled generators are used to power a submersible electric pump for irrigation. Under the current Propane FEED program, PERC will consider applications for a financial incentive for the purchase and installation of the below propane-fueled generator.

| Manufacturer | Model  | Incentive |
|--------------|--------|-----------|
| Generac      | Ecogen | \$1,000   |

**Propane-Fueled Swine Heater** – Below are the specific swine heaters that in conjunction with the listed manufacturers, PERC has helped bring to market. These swine heaters are eligible for the listed incentive through the Propane FEED program, provided they are installed as part of an entire system installation (new or replacement)

| Manufacturer | Model              | Incentive |
|--------------|--------------------|-----------|
| L.B. White   | Smart Sense Heater | \$1,500   |

### Program Eligibility Requirements

To qualify for the Propane FEED program, agricultural producers must make an investment in the program by purchasing an eligible piece of propane-fueled equipment and meet the following criteria:

- Participant must be a U.S. agricultural producer, and at least 18 years of age
- Equipment must be used on a U.S. farm as defined by the U.S. Department of Agriculture
- Equipment must be used to service an agribusiness - a large-scale business primarily dedicated to the handling, processing or packaging of any agricultural, horticultural or animal commodity
- Participant must be a propane customer in good standing with his or her fuel supplier. PERC will contact the supplier(s) to verify the applicant's account is not considered past due.

## **Limitations**

As noted above, the Propane FEED program is not a rebate program. Rather, it is a research initiative sponsored by PERC. To ensure the most relevant and useful data is obtained through the program, PERC may deny a Propane FEED application even if all eligibility requirements are met. Important criteria will be taken into consideration when selecting the best possible candidates for the program such as the applicant's ability to record and supply data, the proximity to another Propane FEED applicant, total acreage and types of crops produced, and the amount of gallons of propane used by the applicant.

## **Agricultural Producer Commitment**

Data collection is a required element of the Propane FEED program. As such, program participants are required to agree to the following conditions:

- Commit to make every effort to use the equipment for at least one year
- Provide access to the farm for photos of the equipment (if requested)
- Submit updates electronically on the performance of the equipment
- Track data regarding product performance such as fuel consumption, hours of operation, cost savings, and other information, and make available to PERC and its representatives

## **Application Process**

Outlined below is the step-by-step process PERC undertakes to manage Propane FEED program applications:

1. Propane FEED Program applications may be submitted online at [www.agpropane.com/FEED](http://www.agpropane.com/FEED). While online submissions are preferred, PERC will accept applications via e-mail.
2. Once submitted, the application is subject to a review by PERC. Shortly thereafter, a PERC representative will contact the applicant to notify them of the decision. Again, PERC recommends that applicants wait for approval of their application prior to purchasing any equipment, as approval is not guaranteed.
3. Once PERC notifies the applicant of approval, the applicant has 60 days to purchase the specified piece of equipment. Should 60 days pass without action, the applicant's position in the program and the financial incentive is no longer guaranteed.
4. When approved, the applicant is required to complete and return three documents for enrollment in the program - a contract and a federal W-9 form, along with a copy of the receipt of purchase.
5. In addition, the applicant must complete a Propane FEED program pre-season survey and submit their answers to PERC. While the use of an online survey is preferred, PERC will accept answers via email.
6. Once the required documentation is received, and the survey completed, the applicant will be paid the incentive that corresponds to their purchase.
7. The participant will be notified when they should evaluate the performance of the equipment. They will submit their results online or via email.
8. Once enrolled in the program, PERC may request additional help promoting the Propane FEED program.

- On-site equipment demonstrations.
- Testimonials or interviews about the impact of the new propane-fueled equipment.
- Pictures showing the propane-fueled equipment being used in the field.

**More information**

Visit [www.agpropane.com/FEED](http://www.agpropane.com/FEED) for more information on the Propane FEED program and details on how to apply.

**About PERC**

Authorized by the Propane Education and Research Act of 1996, PERC is a nonprofit 501(c)(6) trade organization dedicated to promoting the safe, efficient use of propane as a preferred energy source. PERC was created “to enhance consumer and employee safety and training, to provide for research and development of clean and efficient propane utilization equipment, and to inform and educate the public about safety and other issues associated with the use of propane.”

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